Al Revolution: Unleashing Opportunities and Navigating the New Frontier



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Presented By
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Learning Goals



- Establish a foundational understanding of Al technology
- Identify opportunities for CPAs to leverage the power of AI
- Recognize the risks of AI and how to mitigate them

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Strategic technology advisor to the profession w/ 35+ years of experience

Founded and sold two CPA technology advisory startups

Former National Mid-market Technology Partner - BDO

CPA Practice advisor Top 25 Thought Leader for the CPA profession

AICPA Business & Industry Hall of Fame Inductee

Past Chair of the Michigan Association of CPAs

Passionate advocate for the CPA profession!



Presentation Outline

- Why is this important?
- > The state of AI technology today
- Executive level review of how it works
- Generative AI examples for CPAs and CFOs
- > A word of caution
- > Deploying Al strategically within your organization
- What is next for Al



The Big Three CPA Technology Revolutions

Electronic Spreadsheet Cloud Computing Model

Generative Al



WHY IS THIS IMPORTANT?





"Al will probably most likely lead to the end of the world, but in the meantime, there'll be great companies."

Sam Altman CEO, OpenAl



"The most important thing to know about AI, it is the first technology in history that can make decisions by itself and can create new ideas by itself."

Yuval Noah Harari Best Selling Author - Sapiens



"Robots will be able to do everything better than us. I am not sure exactly what to do about this. This is really the scariest problem to me."

Elon Musk

Founder, Tesla & SpaceX



"Artificial intelligence is like electricity; it has application everywhere"

Andrew Ng Co-founder Google Brain



Generative AI for Everyone



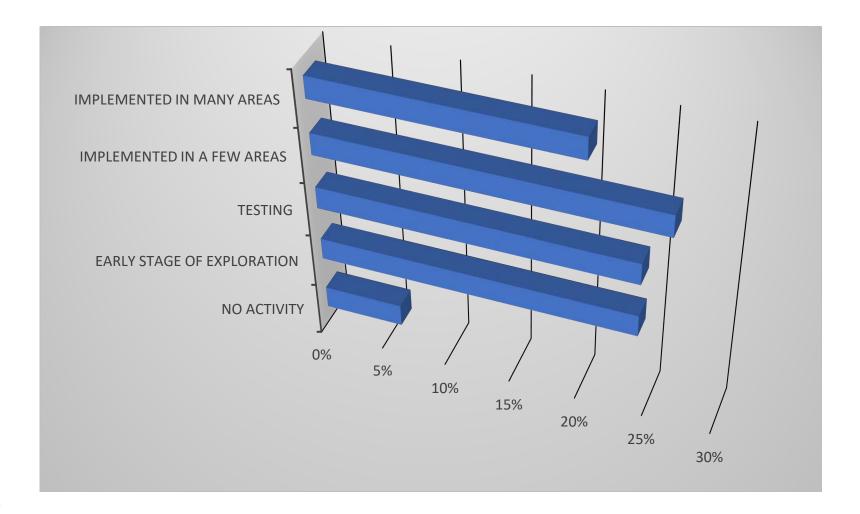
Corporate Adoption of Generative Al

- 70% of companies surveyed say their companies have tested or implemented generative AI.
- 70% of CEOs surveyed worldwide said generative AI will significantly change the way their company creates, delivers and captures value.



Source: PwC 2024 Digital Trends in Operations Survey

Corporate Adoption of Generative Al



Source: PwC 2024 Digital Trends in Operations Survey



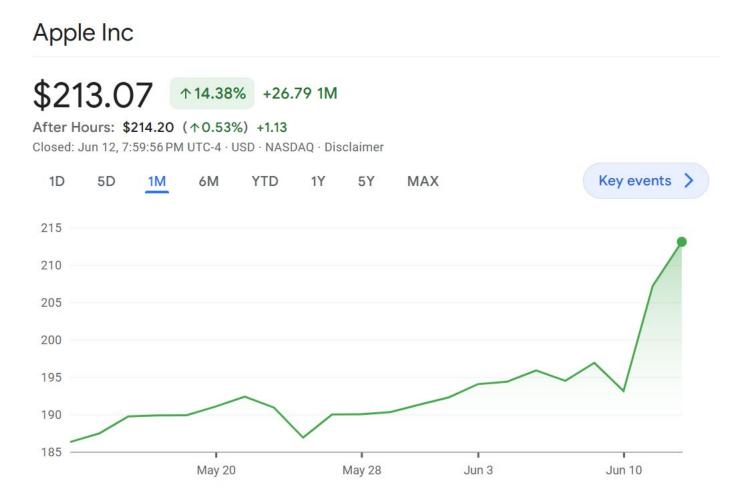
Nvidia Stock Chart





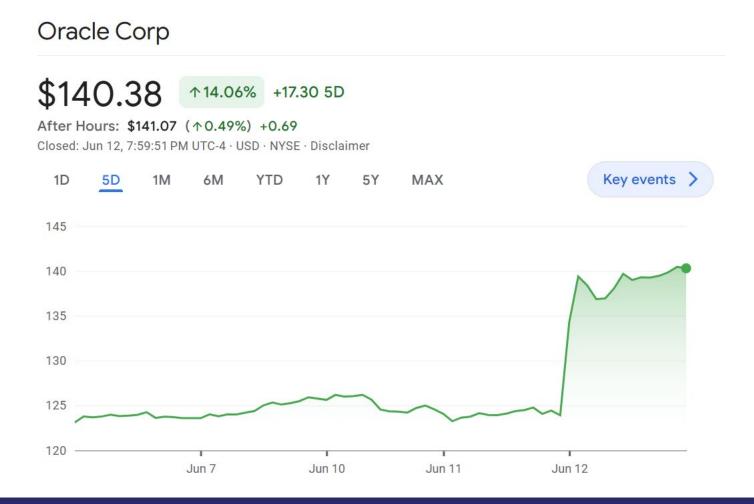


Apple Stock Chart





Oracle Stock Chart





PwC Inks Mega Deal with OpenAl

- Largest user of ChatGPT w/ 100,000 users
- First reseller of ChatGPT
- 950 of top 1,000 clients engaging with generative Al
- PwC announced in 2023 a \$1 billion dollar commitment to generative AI training and tools over a three-year period



It is important!



THE STATE OF AI TECHNOLOGY TODAY





The Three Levels of Al

Narrow Al

aka

Weak Al

- Only form of AI that exists today
- Limited to a defined task
- Chatbots
- ChatGPT

General AI

aka

Strong Al

- AGI Artificial General Intelligence
- Exists in theory only
- Can accomplish new tasks without human training
- Intellectually on par with humans
- Current predictions are around 2030

Super Al aka

Artificial Super Intelligence

- Exists in theory only
- Think / reason / learn / make judgements
- Cognitive abilities surpassing human beings
- Understand human feelings and feel emotions
- Develop own beliefs and desires
- No consensus prediction on arrival timeline



Source: IBM Technology

Current Day Examples

- Amelia
- ChatGPT
- HeyGen
- Figure 01
- Neuralink



EXECUTIVE LEVEL REVIEW OF HOW IT WORKS





Live Content Slide

When playing as a slideshow, this slide will display live content

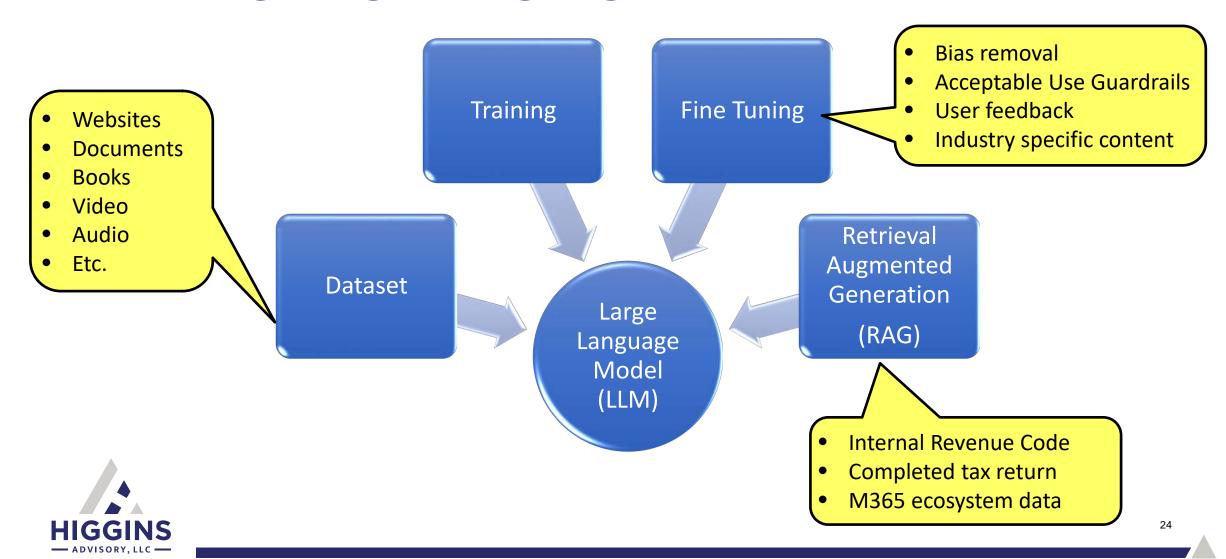
Poll: What is your experience with generative AI, e.g. ChatGPT, Google Gemini, etc.?

A Simple Generative AI demo

- Prompt: What is AGI?
- Response: AGI stands for Artificial General Intelligence.
- Prompt: In the context of income taxes.
- Response: In the context of income taxes, AGI refers to Adjusted Gross Income.



Building Large Language Models



Popular Generative Al Apps

- ChatGPT (OpenAI)
- Gemini (Google)
- Llama (Meta)
- Copilot (Microsoft)
- Claude (Anthropic)
- Perplexity
- xAI (Elon Musk)

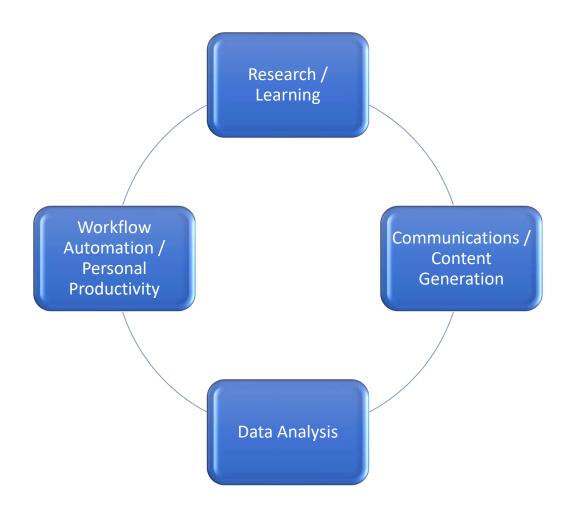


GENERATIVE AI EXAMPLES FOR CPAs & CFOs





ChatGPT Applications for CPAs





Ten Generative Al Productivity Boosters for CPAs & CFOs

- Jump start writing tasks
- Brainstorming
- Recap / document meetings
- Analyze / summarize documents
- Analyze / summarize spreadsheets

- Create Excel macros
- Staff training
- Create PowerPoint presentations
- Supplement client advisory services
- Improve written communications



Research Example – Cash Control Policy

- ✓ Recommend policies for maintaining control over cash in a small business.
- ✓ Regenerate at the 7th grade level with specific instructions.



View results in ChatGPT



Al Agents – The Next Al Frontier

- Autonomously perform tasks or solve problems
- Can learn, analyze and make decisions
- Use to automate repetitive or complex tasks





Al Agent Applications

- Monitor transactions and flag anomalies
- Review contracts for key terms
- Reconcile bank statements to ledgers
- Categories credit card expenses
- Update tax rates and rules and apply to client data

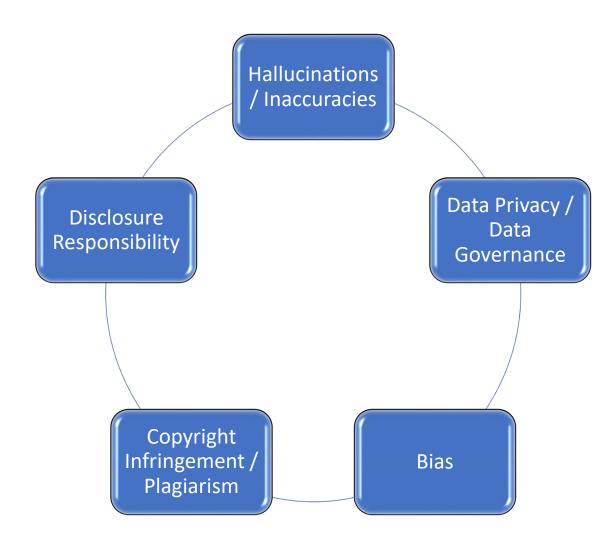


A WORD OF CAUTION





Issues to Beware of With Generative Al





Tips for Safe Usage of Al

- Establish an Al usage policy w/ education
- Verify generated output commensurate with reliance
- Anonymize personal & confidential data
- Review output for biases



DEPLOYING AI STRATEGICALLY WITHIN YOUR ORGANIZATION





Building Your Al Strategy





WHAT'S NEXT FOR AI





What is next for AI?

- Stargate from OpenAI & Microsoft \$100 billion supercomputer
- Agents Execute specific actions
- Proliferation of private LLMs / SLMs
- Humanoid robots



WRAP-UP





In Summary

- ChatGPT (generative AI) ignited a watershed transformation in information processing
- There is an abundance of applications to leverage the power of generative AI in accounting, auditing and tax services
- We are very early in this transformation and the transformation will happen at an unprecedented pace



Thank you!!!

Let's connect on LinkedIn





