



# Why outsource

when you can hire talent in your US offices?

Recruit from a pool of 1200+ experienced accountants from India to work across your US offices (on your direct payroll) without any visa sponsorship



# **Miles US Pathway - Solving the Accountant Shortage**

### **Leveraging the power of STEM**

- Miles has used the tech playbook to solve for the accountant shortage
- Miles is working with top US universities across the US to convert MS Accounting into STEM by integrating data analytics
- This allows accountants from India to work in the US for 3 years without any visa sponsorship (exactly like the engineers!)

## Talent pool of 1200+ experienced accountants

- Joining Summer 2024 200+ candidates [mostly placed]
- Joining January 2025 200+ candidates
- Joining Summer 2025 1000+ candidates

Ready-to-hire curated talent pool of 1200+ experienced accountants

No outsourcing/offshoring.
Talent in your US office and on
your direct payrolls

Extremely hardworking accountants who are eager to prove/grow

No FICA taxes (savings of 7.65% every year)



# No Visa Sponsorship needed for 3 years



### **3 YEARS**

T+3 YEARS

# 6 YEARS

T+9 YEARS

# Talent pool works in your US office (no visa formalities)

- Experienced accountants from India
- CPA candidates
- MS Accounting (STEM) graduates from top US universities

- - Cap-subject H1B with lottery system
  - Cap-exempt H1B (No lottery system)
- Work as remote/off-shore staff from India



# **Recruitments by CPA firms** from Miles 2023 cohort [Talent Pool Size = 201] - Illustrative List

Firm	Headquarters	IPA Ranking	Alliance Affiliation	# of recruits
RSM	Chicago, Illinois	5		56
MBE CPAs	Baraboo, WI		RSM US Alliance	6
GBQ Partners	Columbus, OH	96	BDO Alliance	3
Hancock Askew & Co.	Savannah, GA	119	BDO Alliance	3
Casey Peterson Ltd.	Rapid City, SD	383		3
Williams-Keepers	Columbia, MO	211	Allinial Global	3
KSDT & Co.	Miami, FL	177		2
DG Perry CPAs + Advisors	Pittsburgh, PA	199	Allinial Global	2
HBE	Omaha, NE	286	BDO Alliance	2
ATKG Advisors	Antonio, TX		Allinial Global	2
Schechter Dokken Kanter (SDK CPAs)	Minneapolis, MN		Allinial Global	2
Boos & Associates	Fresno, CA		BDO Alliance	2
SB & Co.	Owings Mills, MD		BDO Alliance	2
Mellen, Smith & Pivoz	Bingham Farms, MI			2
Warren C Fisher, CPA & Associates	Tulsa, OK			2
Armstrong, Vaughan & Associates	Universal City, TX	298		1
Blackman & Sloop, CPAs	Chapel Hill, NC		BDO Alliance	1
Kindlinger & Company	Traverse City, MI		BDO Alliance	1
Urish Popeck & Co.	Pittsburgh, PA		BDO Alliance	1
Integrity Squared, CPAs	Bolivar, MO			1
E & H CPA's and Management Consultants	Scottsbluff, NE		RSM US Alliance	1
Lindsey, Greenway & McIntire	Roswell, GA			1

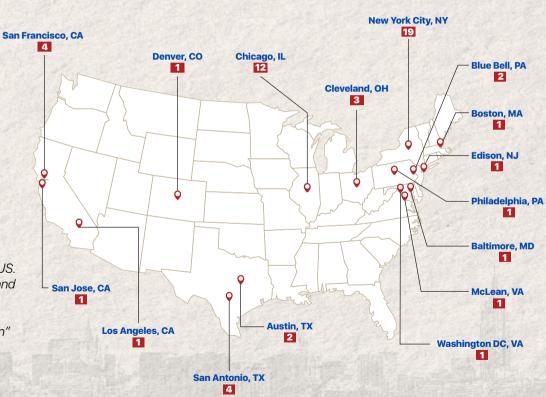


# Case Study 1 (2023 Cohort): RSM hired 56 accountants across 16 offices



**Lindsey Cyples**Campus Recruiting Manager
- U.S. Assurance

"Accounting is down here in the US. And that is where Miles came in and we started leaning into these opportunities to hire talent locally in the US through Miles Education"





# Case Study 2 (2023 Cohort): MBE CPAs (based out of Baraboo, WI) hired 6 accountants



**Tim Moy** Managing Partner

"We are at the beginning of something big. We are super excited about working with Miles who assist us in finding experienced accountants for our offices 13 small cities in Wisconsin - Baraboo, Scottsbluff, Nebraska; Phoenix, Arizona offices, direct on our payroll"

Affiliation: RSM US Alliance





Amrutha Kallarackal

Hired at:

MBE CPAs Baraboo, WI

Work exp. in India **4.8 years** 

Ex - Deloitte



Disha Mehta

Hired at:

MBE CPAs Baraboo, WI

Work exp. in India **6.3 years** 

Ex - Deloitte



Hyder Syed Abdul Khader

Hired at:

MBE CPAs Chandler, AZ

Work exp. in India **5.9 years** 

Ex - Arcesium



Musthafa Nattikallingal

Hired at:

MBE CPAs Baraboo, WI

Work exp. in India 17.0 years

Ex - Stranbys info Solutions



Niya Ann Mathew

Hired at:

MBE CPAs Baraboo, WI

Work exp. in India **8.4 years** 

Ex - Deloitte



Srihari Sikha

Hired at:

MBE CPAs Baraboo, WI

Work exp. in India 21.1 years

Ex - Deloitte Touché Tohmatsu



# Case Study 3 (2023 Cohort):

# BDO Alliance member firms have actively recruited BDO





IPA Rank #96 Based in Columbus, OH



#### Chaitanva Varad

Hired at:

**GBQ Partners** 

Columbus, OH

Work exp. in India 9.4 years

Ex - Unnathi Projects



#### Sahil Sachdeva

Hired at:

**GBQ Partners** 

Columbus, OH

Work exp. in India 10.3 years

Ex - EY



#### Shefali Shah

Hired at:

**GBQ Partners** Toledo, OH

Work exp. in India 5.2 years

Ex - Anchin India LLP



# **IPA Rank #119** Based in Savannah, GA



#### **Keyur** Gandhi

Hired at: Hancock Askew & Co., LLP Savannah, GA

Work exp. in India **11.7 years** 

Fx - Siddhi Real Estate Developers



#### Mounika S. Kotipalli

Hired at:

Hancock Askew & Co., LLP Savannah, GA

Work exp. in India 5.6 years

Ex - Ascendum KPS Private Limited



#### Suman Sharma

Hired at:

Hancock Askew & Co., LLP Savannah, GA

Work exp. in India 3.6 years

Fx - KPMG



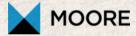
# **CPA Firm Alliances & State CPA Societies** (who love our model!)

# **Partnerships with CPA Firm Alliances**















### **Collaboration with State CPA Societies**

























# Thank you! We're excited to get started

# **Next Steps**



Sign-up with Miles Talent Hub



Schedule Show & Tell Sessions



Interview & Hire from a pool of 1200+ accountants

### Reach out to us



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